## PROJECT REPORT

## Of

## ALUMINIUM FABRICATION

## PURPOSE OF THE DOCUMENT

This particular pre-feasibility is regarding Aluminium Fabrication.

The objective of the pre-feasibility report is primarily to facilitate potential entrepreneurs in project identification for investment and in order to serve his objective; the document covers various aspects of the project concept development, start-up, marketing, finance and management.
[We can modify the project capacity and project cost as per your requirement. We can also prepare project report on any subject as per your requirement.]

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## PROJECT AT A GLANCE

1 Name of the Entreprenuer
2 Constitution (legal Status)
3 Father / Spouse Name
4 Unit Address

5 Product and By Product

6 Name of the project / business activity proposed:

7 Cost of Project
8 Means of Finance
Term Loan
Own Capital
Working capital
9 Debt Service Coverage Ratio
10 Pay Back Period
11 Project Implementation Period
12 Break Even Point
13 Employment
14 Power Requirement
15 Major Raw materials
16 Estimated Annual Sales Turnover (Max Capacity)
17 Detailed Cost of Project \& Means of Finance

COST OF PROJECT

| (Rs. In Lakhs) |  |
| :--- | ---: |
| Particulars | Amount |
| Land | Own/Rented |
| Plant \& Machinery | 9.80 |
| Furniture \& Fixtures | 2.20 |
| Working Capital | 5.56 |
| Total | $\mathbf{1 7 . 5 6}$ |

MEANS OF FINANCE

| Particulars | Amount |
| :--- | ---: |
| Own Contribution | 1.76 |
| Working Capital(Finance) | 5.00 |
| Term Loan | 10.80 |
| Total | $\mathbf{1 7 . 5 6}$ |

## ALUMINIUM FABRICATION

Introduction: Aluminum fabricated items like doors, windows, staircase, hand rails and supports, railings for verandas, corridors etc. have become that standard accepted feature in most modern buildings. The use of aluminum in business and office complexes, buildings, theatres ,auditorium is very extensive for functional as well as decorative purposes. Similarly in residential buildings also aluminum doors, windows, railings, grill works etc. are used extensively. Textile shops and other trading shops in lighter materials too are going in for shelves made of aluminum for tacking purposes.


Uses \& Market Potential: The many advantages of aluminum such as lightweight, strength, corrosion resistance, durability, ease in fabrication, attractive appearance and easy maintenance make it a popular material for use in modern building. Aluminum required for use in buildings are available from large scale manufacturers-such as Balco, Jindal, Hindalco etc. as extruded sections in various shapes and sizes for specific uses. These sections are also available through their local dealers. The usual length of these sections is 12 ft . 24 meters. Fabricators anodized these to desired colours and fabricate the
items as per the customer's requirements. These items have good appearance and finish and the maintenance expenses are almost nil while steel and wooden items require regular painting and polishing periodically.
The development and construction activities being interlinked, there is good scope for aluminium fabrication units for meeting the growing demand of new building for offices, business and shopping complexes theatres etc. Aluminium fabricated and anodized items like doors, windows, railings, staircases, shelves; ladders, etc. are being increasingly used in the modern constructions on considerations of durability and appearance. In the present trend , theatres restaurants, hotels, shopping complexes, office premises and other luxurious building are fast replacing wooden materials with aluminium-fabricated items. The consumption of these items is on the increase.

Raw material: Major raw materials are as follows:

1. Aluminium Extruded Sections such as Book Type Hand Rail 100 mm size
2. 25 mm sq. Pipe
3. Flat with different sections
4. Handle Section for Doors
5. Clips
6. Glass sheet
7. Chemical for anodizing
8. Other consumables such as Hinges, Screws, Bolts, Locks, etc.

Machinery Requirements: Major machines \& equipments are as follows:

| S No. | Description | Qty. | Amount |
| :--- | :--- | :--- | :--- |
| 1. | Heavy duty cut off machine with 2HP motor, <br> starter, etc | 1 | 40000 |
| 2. | Drilling machine 12mm cap with 0.5 HP <br> Motor | 1 | 17000 |
| 3. | Portable Electric Drill | 2 | 6000 |
| 4. | Double ended Bench Grinder 200 mm dia. <br> With 0.75 HP Motor | 1 | 11000 |
| 5. | Anodising Plant complete with Rectifier and <br> necessary tanks of 14ft. length and initial <br> chemicals | 1 | 850000 |


| 6. | Other equipments \& hand tools | Ls | 50000 |
| :--- | :--- | :--- | :--- |
|  | Net Amount |  | $\mathbf{9 7 4 0 0 0}$ |
|  | Net Amount (Round off) |  | $\mathbf{9 8 0 0 0 0}$ |

Manufacturing Process: Manufacturing Process involves anodizing the aluminium-extruded sections first and then fabrication. Anodising process involves buffing, pickling, in acid solution then cleaning in water, neutralizing in chemical and keeping the extruded sections in anodizing tank for specified time. These are again washed in water and dried in sun or by any other means. After anodizing the sections are to be fabricated as per design and sizes of customers by cutting, bending, joining by screwing or riveting, assembling with glass/board and beading wherever necessary. Handles, locks, tower bolts, stoppers etc. are also fitted as per requirements.

Area: The industrial setup requires space for Inventory, workshop or manufacturing area, space for power supply utilities and auxiliary like Generator setup. Also some of the area of building is required for office staff facilities, documentation, office furniture, etc. Thus, the approximate total area required for complete industrial setup is 1500 to 2000 Sqft.

Power Requirement: The power consumption required to run all the machinery could be approximated as 25 Hp

Manpower Requirement: There are requirement of skilled machine operators to run the machine set. Experience quality engineers are required for desired quality control. Some helpers are also required to transfer the material from one work station to other. Office staffs are required to maintain the documentation. The approximate manpower required is 11 including 1 Supervisor, 2 Plant operator, 2 unskilled worker, 2 Helper and 1 Security guard. 3 Skilled worker including Accountant, Manager and Sales person.

Bank Term Loan: Rate of Interest is assumed to be at 11\%

Depreciation: Depreciation has been calculated as per the Provisions of Income Tax Act, 1961

## Approvals \& Registration Requirement:

Basic registration required in this project:

- GST Registration
- Udyog Aadhar Registration (Optional)
- Choice of a Brand Name of the product and secure the name with Trademark if require.
- NOC from State Pollution Control Board


## Implementation Schedule:

| S No. | Activity | Time required |
| :--- | :--- | :--- |
| 1. | Acquisition of premises | $1-2$ Months |
| 2. | Procurement \& installation of Plant \& Machinery | $1-2$ Months |
| 3. | Arrangement of Finance | $1.5-2$ Months |
| 4. | Requirement of required Manpower | 1 Month |
| 5. | Commercial Trial Runs | 1 Month |
|  | Total time Required (some activities shall run <br> concurrently) | $5-6$ Months |


| PROJECTED BALANCE SHEET |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| PARTICULARS | I | II | III | IV | V |
|  |  |  |  |  |  |
|  |  |  |  |  |  |
| SOURCES OF FUND |  |  |  |  |  |
| Capital Account |  |  |  |  |  |
| Opening Balance | - | 3.48 | 5.58 | 7.55 | 9.65 |
| Add: Additions | 1.76 | - | - | - | - |
| Add: Net Profit | 4.72 | 5.60 | 6.47 | 7.10 | 7.45 |
| Less: Drawings | 3.00 | 3.50 | 4.50 | 5.00 | 5.30 |
| Closing Balance | 3.48 | 5.58 | 7.55 | 9.65 | 11.79 |
| CC Limit | 5.00 | 5.00 | 5.00 | 5.00 | 5.00 |
| Term Loan | 9.60 | 7.20 | 4.80 | 2.40 | - |
| Sundry Creditors | 0.60 | 0.69 | 0.74 | 0.79 | 0.85 |
|  |  |  |  |  |  |
| TOTAL: | 18.68 | 18.46 | 18.09 | 17.84 | 17.64 |
|  |  |  |  |  |  |
|  |  |  |  |  |  |
|  |  |  |  |  |  |
| APPLICATION OF FUND |  |  |  |  |  |
|  |  |  |  |  |  |
| Fixed Assets ( Gross) | 12.00 | 12.00 | 12.00 | 12.00 | 12.00 |
| Gross Dep. | 1.69 | 3.14 | 4.38 | 5.44 | 6.35 |
| Net Fixed Assets | 10.31 | 8.86 | 7.62 | 6.56 | 5.65 |
|  |  |  |  |  |  |
| Current Assets |  |  |  |  |  |
| Sundry Debtors | 2.77 | 3.23 | 3.53 | 3.83 | 4.13 |
| Stock in Hand | 3.77 | 4.23 | 4.60 | 4.97 | 5.33 |
| Cash and Bank | 1.83 | 2.13 | 2.34 | 2.48 | 2.53 |
|  |  |  |  |  |  |
| TOTAL: | 18.68 | 18.46 | 18.09 | 17.84 | 17.64 |

PROJECTED PROFITABILITY STATEMENT

|  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| PARTICULARS | I | II | III | IV | V |
|  |  |  |  |  |  |
| A) SALES |  |  |  |  |  |
| Gross Sale | 55.40 | 64.69 | 70.62 | 76.69 | 82.54 |
|  |  |  |  |  |  |
| Total (A) | 55.40 | 64.69 | 70.62 | 76.69 | 82.54 |
|  |  |  |  |  |  |
| B) COST OF SALES |  |  |  |  |  |
|  |  |  |  |  |  |
| Raw Material Consumed | 25.89 | 29.45 | 31.72 | 33.98 | 36.25 |
| Elecricity Expenses | 2.34 | 2.53 | 2.73 | 2.92 | 3.12 |
| Repair \& Maintenance | 2.22 | 2.59 | 2.82 | 3.07 | 3.30 |
| Labour \& Wages | 12.60 | 13.23 | 14.55 | 16.30 | 17.93 |
| Depreciation | 1.69 | 1.45 | 1.24 | 1.06 | 0.91 |
| Cost of Production | 44.74 | 49.25 | 53.06 | 57.34 | 61.51 |
|  |  |  |  |  |  |
| Add: Opening Stock /WIP | - | 2.48 | 2.76 | 3.01 | 3.27 |
| Less: Closing Stock/WIP | 2.48 | 2.76 | 3.01 | 3.27 | 3.52 |
|  |  |  |  |  |  |
| Cost of Sales (B) | 42.26 | 48.97 | 52.81 | 57.08 | 61.26 |
|  |  |  |  |  |  |
| C) GROSS PROFIT (A-B) | 13.15 | 15.72 | 17.81 | 19.62 | 21.28 |
|  | 23.73\% | 24.30\% | 25.22\% | 25.58\% | 25.78\% |
| D) Bank Interest (Term Loan ) | 1.17 | 0.96 | 0.69 | 0.43 | 0.17 |
| ii) Interest On Working Capital | 0.55 | 0.55 | 0.55 | 0.55 | 0.55 |
| E) Salary to Staff | 5.04 | 6.05 | 7.26 | 7.98 | 8.78 |
| F) Selling \& Adm Expenses Exp. | 1.66 | 1.94 | 2.12 | 2.30 | 2.48 |
|  |  |  |  |  |  |
| TOTAL (D+E) | 8.42 | 9.50 | 10.62 | 11.26 | 11.97 |
|  |  |  |  |  |  |
| H) NET PROFIT | 4.72 | 6.22 | 7.19 | 8.35 | 9.31 |
|  | 8.5\% | 9.6\% | 10.2\% | 10.9\% | 11.3\% |
| I) Taxation |  | 0.62 | 0.72 | 1.25 | 1.86 |
|  |  |  |  |  |  |
| J) PROFIT (After Tax) | 4.72 | 5.60 | 6.47 | 7.10 | 7.45 |



| COMPUTATION OF SALE |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Particulars | I | II | III | IV | V |
|  |  |  |  |  |  |
|  |  |  |  |  |  |
| Op Stock | - | 135.00 | 146.25 | 157.50 | 168.75 |
|  |  |  |  |  |  |
| Production | 2,700.00 | 2,925.00 | 3,150.00 | 3,375.00 | 3,600.00 |
|  |  |  |  |  |  |
|  | 2,700.00 | 3,060.00 | 3,296.25 | 3,532.50 | 3,768.75 |
| Less : Closing Stock(15 Days) | 135.00 | 146.25 | 157.50 | 168.75 | 180.00 |
|  |  |  |  |  |  |
| Net Sale | 2,565.00 | 2,913.75 | 3,138.75 | 3,363.75 | 3,588.75 |
|  |  |  |  |  |  |
| Sale Price per sqmt | 2,160.00 | 2,220.00 | 2,250.00 | 2,280.00 | 2,300.00 |
|  |  |  |  |  |  |
| Sale (in Lacs) | 55.40 | 64.69 | 70.62 | 76.69 | 82.54 |
|  |  |  |  |  |  |



| COMPUTATION OF RAW MATERIAL |  |  |  |  |  |
| :--- | ---: | ---: | :--- | ---: | ---: |
| Item Name |  | Quantity of | Unit | Rate per MT | Total CostPer |
| Aluminium extruded sections such as Book <br> type hand rail 100mm size |  | $1,728.00$ | mtr. | 220.00 | $3,80,160.00$ |
| 25mm sq. Pipe |  | $10,800.00$ | mtr. | 50.00 | $5,40,000.00$ |
| Flat 50 mm x 1.5mm Thick |  | $1,728.00$ | mtr. | 90.00 | $1,55,520.00$ |
| 112mm x 50mm Section |  | $1,200.00$ | mtr. | 210.00 | $2,52,000.00$ |
| 63 mm 38mm Section |  | $4,320.00$ | mtr. | 120.00 | $5,18,400.00$ |
| 50mm x 25mm Section |  | $4,320.00$ | mtr. | 45.00 | $1,94,400.00$ |
| Handle section for Doors |  | 218.00 | mtr. | 170.00 | $37,060.00$ |
| Glass sheet/ Board 3mm/4.5mm |  | $2,076.00$ | Sqmt. | 500.00 | $10,38,000.00$ |
| Chemical \& other consumables |  | Lumsum |  |  | $12,00,000.00$ |
| Total |  |  |  | $\mathbf{4 3 , 1 5 , 5 4 0 . 0 0}$ |  |
| Total Raw material in Rs lacs |  |  |  |  | 43.16 |


| Raw Material Consumed | Capacity |  | Amount (Rs.) |  |  |
| :--- | ---: | ---: | ---: | :--- | :--- |
|  | UUtilisation |  |  |  |  |
|  |  |  |  |  |  |
| I | $60 \%$ |  | 25.89 |  |  |
| II | $65 \%$ | $70 \%$ | 29.45 | $5 \%$ Increase in Cost |  |
| III | $75 \%$ | 31.72 | $5 \%$ Increase in Cost |  |  |
| IV | $80 \%$ |  | 33.98 | $5 \%$ Increase in Cost |  |
| V |  |  | 36.25 | $5 \%$ Increase in Cost |  |
|  |  |  |  |  |  |


| COMPUTATION OF CLOSING STOCK \& WORKING CAPITAL |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |
| PARTICULARS | I | II | III | IV | V |
|  |  |  |  |  |  |
|  |  |  |  |  |  |
| Finished Goods |  |  |  |  |  |
| (15 Days requirement) | 2.48 | 2.76 | 3.01 | 3.27 | 3.52 |
| Raw Material |  |  |  |  |  |
| (15 Days requirement) | 1.29 | 1.47 | 1.59 | 1.70 | 1.81 |
|  |  |  |  |  |  |
|  |  |  |  |  |  |
| Closing Stock | 3.77 | 4.23 | 4.60 | 4.97 | 5.33 |


| COMPUTATION OF WORKING CAPITAL REQUIREMENT |  |  |  |
| :--- | ---: | ---: | ---: |
| Particulars |  |  |  |
|  | Amount | Margin(10\%) | Net |
|  |  |  | Amount |
| Stock in Hand | 3.77 |  |  |
| Less: |  |  |  |
| Sundry Creditors | 0.60 |  |  |
| Paid Stock | 3.17 | 0.32 | 2.85 |
|  |  |  |  |
| Sundry Debtors | 2.77 |  | 2.28 |
| Working Capital Requirement |  |  | 5.35 |
|  |  |  |  |
| Margin |  |  | 0.59 |
|  |  |  | 5.35 |
| MPBF |  |  | 5.00 |
| Working Capital Demand |  |  |  |


| BREAK UP OF LABOUR |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- |
|  |  |  |  |  |
| Particulars |  | Wages | No of | Total |
|  |  | Per Month | Employees | Salary |
| Supervisor |  | $18,000.00$ | 1 | $18,000.00$ |
| Plant Operator |  | $15,000.00$ | 2 | $30,000.00$ |
| Unskilled Worker |  | $12,000.00$ | 2 | $24,000.00$ |
| Helper |  | $10,000.00$ | 2 | $20,000.00$ |
| Security Guard |  | $8,000.00$ |  | 1 |
|  |  |  |  |  |
|  |  |  |  | $1,000,000.00$ |
| Add: 5\% Fringe Benefit |  |  |  | $5,000.00$ |
|  |  |  |  | $1,05,000.00$ |
| Total Labour Cost Per Month |  |  |  | 12.60 |
| Total Labour Cost for the year (In Rs. Lakhs) |  |  |  |  |


| BREAK UP OF SALARY |  |  |  |
| :---: | :---: | :---: | :---: |
| Particulars | Salary | No of | Total |
|  | Per Month | Employees | Salary |
| Manager | 18,000.00 | 1 | 18,000.00 |
| Accountant cum store keeper | 12,000.00 | 1 | 12,000.00 |
| Sales | 10,000.00 | 1 | 10,000.00 |
| Total Salary Per Month |  |  | 40,000.00 |
|  |  |  |  |
| Add: 5\% Fringe Benefit |  |  | 2,000.00 |
| Total Salary for the month |  |  | 42,000.00 |
|  |  |  |  |
| Total Salary for the year ( In Rs. Lakhs) |  | 3 | 5.04 |



| REPAYMENT SCHEDULE OF TERM LOAN |  |  |  |  |  | 11.0\% |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Year | Particulars | Amount | Addition | Total | Interest | Repayment | Cl Balance |
| I | Opening Balance |  |  |  |  |  |  |
|  | Ist Quarter | - | 10.80 | 10.80 | 0.30 | - | 10.80 |
|  | Iind Quarter | 10.80 | - | 10.80 | 0.30 | - | 10.80 |
|  | IIIrd Quarter | 10.80 | - | 10.80 | 0.30 | 0.60 | 10.20 |
|  | Ivth Quarter | 10.20 | - | 10.20 | 0.28 | 0.60 | 9.60 |
|  |  |  |  |  | 1.17 | 1.20 |  |
| II | Opening Balance |  |  |  |  |  |  |
|  | Ist Quarter | 9.60 | - | 9.60 | 0.26 | 0.60 | 9.00 |
|  | Iind Quarter | 9.00 | - | 9.00 | 0.25 | 0.60 | 8.40 |
|  | IIIrd Quarter | 8.40 | - | 8.40 | 0.23 | 0.60 | 7.80 |
|  | Ivth Quarter | 7.80 |  | 7.80 | 0.21 | 0.60 | 7.20 |
|  |  |  |  |  | 0.96 | 2.40 |  |
| III | Opening Balance |  |  |  |  |  |  |
|  | Ist Quarter | 7.20 | - | 7.20 | 0.20 | 0.60 | 6.60 |
|  | Iind Quarter | 6.60 | - | 6.60 | 0.18 | 0.60 | 6.00 |
|  | IIIrd Quarter | 6.00 | - | 6.00 | 0.17 | 0.60 | 5.40 |
|  | Ivth Quarter | 5.40 |  | 5.40 | 0.15 | 0.60 | 4.80 |
|  |  |  |  |  | 0.69 | 2.40 |  |
| IV | Opening Balance |  |  |  |  |  |  |
|  | Ist Quarter | 4.80 | - | 4.80 | 0.13 | 0.60 | 4.20 |
|  | Iind Quarter | 4.20 | - | 4.20 | 0.12 | 0.60 | 3.60 |
|  | IIIrd Quarter | 3.60 | - | 3.60 | 0.10 | 0.60 | 3.00 |
|  | Ivth Quarter | 3.00 |  | 3.00 | 0.08 | 0.60 | 2.40 |
|  |  |  |  |  | 0.43 | 2.40 |  |
| V | Opening Balance |  |  |  |  |  |  |
|  | Ist Quarter | 2.40 | - | 2.40 | 0.07 | 0.60 | 1.80 |
|  | Iind Quarter | 1.80 | - | 1.80 | 0.05 | 0.60 | 1.20 |
|  | IIIrd Quarter | 1.20 | - | 1.20 | 0.03 | 0.60 | 0.60 |
|  | Ivth Quarter | 0.60 |  | 0.60 | 0.02 | 0.60 | 0.00 |
|  |  |  |  |  | 0.17 | 2.40 |  |


| Door to Door Period | 60 | Months |
| :--- | ---: | :--- |
| Moratorium Period | 6 | Months |
| Repayment Period | 54 | Months |



| COMPUTATION OF ELECTRICITY |  |  |  |
| :---: | :---: | :---: | :---: |
| (A) POWER CONNECTION |  |  |  |
|  |  |  |  |
| Total Working Hour per day | Hours | 8 |  |
| Electric Load Required | HP | 25 |  |
| Load Factor |  | 0.7460 |  |
| Electricity Charges | per unit | 7.50 |  |
| Total Working Days |  | 300 |  |
| Electricity Charges |  |  | 3,35,700.00 |
|  |  |  |  |
| Add : Minimim Charges @ 10\%) |  |  |  |
|  |  |  |  |
|  |  |  |  |
| (B) DG set |  |  |  |
| No. of Working Days |  | 300 | days |
| No of Working Hours |  | 0.3 | Hour per day |
| Total no of Hour |  | 90 |  |
| Diesel Consumption per Hour |  | 8 |  |
| Total Consumption of Diesel |  | 720 |  |
| Cost of Diesel |  | 65.00 | Rs. / Ltr |
| Total cost of Diesel |  | 0.47 |  |
| Add : Lube Cost @15\% |  | 0.07 |  |
| Total |  | 0.54 |  |
|  |  |  |  |
| Total cost of Power \& Fuel at 100\% |  |  | 3.90 |
|  |  |  |  |
| Year | Capacity |  | Amount |
|  |  |  | (in Lacs) |
|  |  |  |  |
| I | 60\% |  | 2.34 |
| II | 65\% |  | 2.53 |
| III | 70\% |  | 2.73 |
| IV | 75\% |  | 2.92 |
| V | 80\% |  | 3.12 |
|  |  |  |  |
|  |  |  |  |

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