## PROJECT REPORT

## Of

## SKIN CARE CREAM

## PURPOSE OF THE DOCUMENT

This particular pre-feasibility is regarding Skin Care Cream.

The objective of the pre-feasibility report is primarily to facilitate potential entrepreneurs in project identification for investment and in order to serve his objective; the document covers various aspects of the project concept development, start-up, marketing, finance and management.
[We can modify the project capacity and project cost as per your requirement. We can also prepare project report on any subject as per your requirement.]

## PROJECT AT A GLANCE

1 Name of the Entreprenuer
2 Constitution (legal Status)
3 Father / Spouse Name
4 Unit Address

5 Product and By Product

6 Name of the project / business activity proposed:

7 Cost of Project
8 Means of Finance Term Loan
Own Capital
Working Capital
9 Debt Service Coverage Ratio
10 Pay Back Period
11 Project Implementation Period
12 Break Even Point
13 Employment
14 Power Requirement
15 Major Raw materials
16 Estimated Annual Sales Turnover (Max Capacity)
17 Detailed Cost of Project \& Means of Finance COST OF PROJECT

MEANS OF FINANCE

| Particulars | Amount |
| :--- | ---: |
| Own Contribution | 4.29 |
| Working Capital(Finance) | 8.00 |
| Term Loan | 30.60 |
| Total | $\mathbf{4 2 . 8 9}$ |

## SKIN CARE CREAM

Introduction: Skin care is the range of practices that support skin integrity, enhance its appearance and relieve skin conditions. They can include nutrition, avoidance of excessive sun exposure and appropriate use of emollients. A Skin care Cream is a higher viscosity topical preparation intended for application to the skin due to low water content. Body creams are similar to lotions in that they, too, are a combination of oil and water. However, creams are thicker in their consistency and have a higher concentration of oil than water when compared to lotions. This thicker consistency is designed to provide a stronger barrier for the skin to keep it hydrated. Hydrated skin is less likely to wrinkle and has a natural glow. Body creams are typically sold in a jar or tub container.

Uses \& Market Potential: Like body lotion, body cream or skin care cream is used to treat and prevent dry, cracked skin while keeping it supple and moisturized. Because it provides a barrier that provides ultra-hydration,
it's best for dry to excessively dry skin and for normal skin during the harsher winter months.

India skin care market stood at $\$ 1.6$ billion in 2017 and is projected to grow at a CAGR of $9 \%$ to reach $\$ 2.7$ billion by 2023, on the back of rising disposable income, increasing demand for skin care products across all age groups, especially young population, and growing awareness among consumers about various skin care products. Indian beauty and personal care (BPC) industry is estimated to be worth USD 8 billion. India's per capita spend on beauty and personal care is it is growing in line with India's GDP growth. Similarly, the skincare segment in the Indian market is flooded with natural ingredients based products at present.

Raw Material: Major raw materials that are required are mentioned below:

1. Water: aloe water, rose water, glycerin etc.
2. Oil: i.e. sweet almond oil, mineral oil, olive oil, sunflower oil, palm oil, aloe butter etc. (more content of oil than water)
3. Emulsifying wax
4. Stearic acid
5. Preservative
6. Fragrance

Assuming average raw material cost per kg Rs 300-400.

Machinery \& equipments: Basic machines \& equipments are as follows:

| S No. | Machine | Unit | Price |
| :--- | :--- | :--- | :--- |
| 1. | Ointment manufacturing plant 100 kg gmp <br> model | 1 | 1850000 |
| 2. | Optional accessories Load cell for only mfg. <br> Vessel | 1 | 250000 |
| 3. | Plc \& hmi touch screen - 8" size (delta make) <br> for operation \& its controls | 1 | 375000 |


| 4. | Tube filling \& Sealing section | 1 | 750000 |
| :--- | :--- | :--- | :--- |
| 5. | Other equipments \& hand tools | Ls | 25000 |
|  | Total |  | $\mathbf{3 2 5 0 0 0 0}$ |

Manufacturing Process: All raw material are procured form vendor and stored in raw material warehouse as per production requirement. The raw material are brought to plant and fed to their respective storage vessels utilizing appropriate material handling equipment. The measured quantity of raw material is inducted into mixer vessel utilizing appropriate feed control system using sensors like load cell and flow meter, from their respective storage vessels using appropriate pumps. The raw materials are inducted in their required sequence and mixed for predetermined time as per requirement of product. The temperature during mixing is maintained using water jackets of mixer vessel. Once the mixing is complete the product is pumped into holding tank of filling machine, from where it's filled in open tubes by the filling machine followed by which there bottoms are crimped using a crimping machine. The important details can be requested to be printed by the vendor supplying tubes for product or inject printing machine can be installed online, to print the same. The product filled tubes are then packed in cartons and sent for sale.

## Area:

The industrial setup requires space for Inventory, workshop or manufacturing area, space for power supply utilities and auxiliary like Generator setup. Also some of the area of building is required for office staff facilities, documentation, office furniture, etc. Thus, the approximate total area required for complete industrial setup is 2000 to 2500 Sqft .

Power Requirement: The power consumption required to run all the machinery could be approximated as 20 hp

Manpower Requirement: There are requirement of skilled machine operators to run the machine set. Experience quality engineers are required for desired quality control. Some helpers are also required to transfer the material from one work station to other. Office staffs are required to maintain the documentation. The approximate manpower required is 8 including 1 Supervisor, 1 Plant operator, 1 unskilled worker, 1 Helper and 1 Security guard. 3 Skilled worker including Accountant, Manager and Sales person.

Bank Term Loan: Rate of Interest is assumed to be at 11\%

Depreciation: Depreciation has been calculated as per the Provisions of Income Tax Act, 1961

## Approvals \& Registration Requirement:

Basic registration required in this project:

- GST Registration
- Udyog Aadhar Registration (Optional)
- Choice of a Brand Name of the product and secure the name with Trademark if require.
- License from cosmetic and drug control board.


## Implementation Schedule:

| S No. | Activity | Time required |
| :--- | :--- | :--- |
| 1. | Acquisition of premises | $1-2$ Months |
| 2. | Procurement \& installation of Plant \& Machinery | $1-2$ Months |
| 3. | Arrangement of Finance | $1.5-2$ Months |
| 4. | Requirement of required Manpower | 1 Month |
| 5. | Commercial Trial Runs | 1 Month |
|  | Total time Required (some activities shall run <br> concurrently) | $5-6$ Months |

FINANCIALS

| PROJECTED CASH FLOW STATEMENT |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |
| PARTICULARS | I | II | III | IV | V |
|  |  |  |  |  |  |
|  |  |  |  |  |  |
| SOURCES OF FUND |  |  |  |  |  |
|  |  |  |  |  |  |
| Own Contribution | 4.29 | - |  |  |  |
| Reserve \& Surplus | 4.67 | 8.52 | 12.12 | 16.10 | 19.37 |
| Depriciation \& Exp. W/off | 5.03 | 4.28 | 3.64 | 3.10 | 2.64 |
| Increase In Cash Credit | 8.00 |  |  |  |  |
| Increase In Term Loan | 30.60 | - | - | - | - |
| Increase in Creditors | 2.93 | 0.44 | 0.47 | 0.50 | 0.52 |
|  |  |  |  |  |  |
| TOTAL: | 55.51 | 13.23 | 16.23 | 19.69 | 22.54 |
|  |  |  |  |  |  |
|  |  |  |  |  |  |
| APPLICATION OF FUND |  |  |  |  |  |
|  |  |  |  |  |  |
| Increase in Fixed Assets | 34.00 | - | - | - | - |
| Increase in Stock | 5.69 | 0.89 | 0.95 | 1.01 | 1.08 |
| Increase in Debtors | 6.28 | 1.26 | 1.14 | 1.22 | 1.30 |
| Repayment of Term Loan | 3.40 | 6.80 | 6.80 | 6.80 | 6.80 |
| Taxation | - | 1.28 | 1.82 | 4.02 | 5.81 |
| Drawings | 2.00 | 2.50 | 5.00 | 6.00 | 7.00 |
| TOTAL: | 51.37 | 12.72 | 15.71 | 19.06 | 21.99 |
|  |  |  |  |  |  |
| Opening Cash \& Bank Balance | - | 4.14 | 4.65 | 5.17 | 5.81 |
|  |  |  |  |  |  |
| Add: Surplus | 4.14 | 0.51 | 0.52 | 0.64 | 0.55 |
|  |  |  |  |  |  |
| Closing Cash \& Bank Balance | 4.14 | 4.65 | 5.17 | 5.81 | 6.36 |


| PROJECTED BALANCE SHEET |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| PARTICULARS | I | II | III | IV | V |
|  |  |  |  |  |  |
|  |  |  |  |  |  |
| SOURCES OF FUND |  |  |  |  |  |
| Capital Account |  |  |  |  |  |
| Opening Balance | - | 6.96 | 11.70 | 17.00 | 23.07 |
| Add: Additions | 4.29 | - | - | - | - |
| Add: Net Profit | 4.67 | 7.24 | 10.30 | 12.07 | 13.56 |
| Less: Drawings | 2.00 | 2.50 | 5.00 | 6.00 | 7.00 |
| Closing Balance | 6.96 | 11.70 | 17.00 | 23.07 | 29.63 |
| CC Limit | 8.00 | 8.00 | 8.00 | 8.00 | 8.00 |
| Term Loan | 27.20 | 20.40 | 13.60 | 6.80 | - |
| Sundry Creditors | 2.93 | 3.36 | 3.83 | 4.32 | 4.85 |
|  |  |  |  |  |  |
| TOTAL: | 45.09 | 43.46 | 42.43 | 42.19 | 42.48 |
|  |  |  |  |  |  |
|  |  |  |  |  |  |
|  |  |  |  |  |  |
| APPLICATION OF FUND |  |  |  |  |  |
|  |  |  |  |  |  |
| Fixed Assets ( Gross) | 34.00 | 34.00 | 34.00 | 34.00 | 34.00 |
| Gross Dep. | 5.03 | 9.30 | 12.95 | 16.05 | 18.69 |
| Net Fixed Assets | 28.98 | 24.70 | 21.05 | 17.95 | 15.31 |
|  |  |  |  |  |  |
| Current Assets |  |  |  |  |  |
| Sundry Debtors | 6.28 | 7.54 | 8.68 | 9.90 | 11.20 |
| Stock in Hand | 5.69 | 6.57 | 7.52 | 8.54 | 9.61 |
| Cash and Bank | 4.14 | 4.65 | 5.17 | 5.81 | 6.36 |
|  |  |  |  |  |  |
| TOTAL: | 45.09 | 43.46 | 42.43 | 42.19 | 42.48 |


| PROJECTED PROFITABILITY STATEMENT |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |
| PARTICULARS | I | II | III | IV | V |
| A) SALES |  |  |  |  |  |
| Gross Sale | 94.25 | 113.13 | 130.21 | 148.49 | 167.97 |
| Total (A) | 94.25 | 113.13 | 130.21 | 148.49 | 167.97 |
| B) COST OF SALES |  |  |  |  |  |
| Raw Material Consumed | 58.50 | 67.20 | 76.50 | 86.40 | 96.90 |
| Elecricity Expenses | 2.10 | 2.26 | 2.42 | 2.58 | 2.74 |
| Repair \& Maintenance | 9.43 | 11.31 | 13.02 | 14.85 | 16.80 |
| Labour \& Wages | 5.54 | 6.04 | 6.53 | 6.98 | 7.47 |
| Depreciation | 5.03 | 4.28 | 3.64 | 3.10 | 2.64 |
| Cost of Production | 80.59 | 91.09 | 102.11 | 113.91 | 126.55 |
| Add: Opening Stock/WIP | - | 2.76 | 3.21 | 3.70 | 4.22 |
| Less: Closing Stock/WIP | 2.76 | 3.21 | 3.70 | 4.22 | 4.77 |
| Cost of Sales (B) | 77.83 | 90.64 | 101.62 | 113.40 | 126.00 |
| C) GROSS PROFIT (A-B) | 16.42 | 22.49 | 28.59 | 35.09 | 41.97 |
|  | 17.42\% | 19.88\% | 21.95\% | 23.63\% | 24.99\% |
| D) Bank Interest (Term Loan) | 3.32 | 2.71 | 1.96 | 1.22 | 0.47 |
| ii) Interest On Working Capital | 0.88 | 0.88 | 0.88 | 0.88 | 0.88 |
| E) Salary to Staff | 3.78 | 4.73 | 5.81 | 6.51 | 7.81 |
| F) Selling \& Adm Expenses Exp. | 3.77 | 5.66 | 7.81 | 10.39 | 13.44 |
|  |  |  |  |  |  |
| TOTAL (D+E) | 11.75 | 13.97 | 16.47 | 19.00 | 22.60 |
|  |  |  |  |  |  |
| H) NET PROFIT | 4.67 | 8.52 | 12.12 | 16.10 | 19.37 |
|  | 5.0\% | 7.5\% | 9.3\% | 10.8\% | 11.5\% |
| I) Taxation | - | 1.28 | 1.82 | 4.02 | 5.81 |
|  |  |  |  |  |  |
| J) PROFIT (After Tax) | 4.67 | 7.24 | 10.30 | 12.07 | 13.56 |
|  |  |  |  |  |  |
|  |  |  |  |  |  |



| Raw Material Consumed | Capacity | Rate per Kg | Amount (Rs.) |
| :--- | ---: | :--- | :--- |
|  |  |  |  |
|  | Utilisation |  |  |
|  |  |  |  |
| I | $65 \%$ | 300.00 |  |
| II | $70 \%$ | 320.00 | 68.50 |
| III | $75 \%$ | 340.00 | 76.20 |
| IV | $80 \%$ | 360.00 | 86.50 |
| V | $85 \%$ | 380.00 | 96.90 |


| COMPUTATION OF SALE |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Particulars | I | II | III | IV | V |
|  |  |  |  |  |  |
|  |  |  |  |  |  |
| Op Stock | - | 6,500.00 | 7,000.00 | 7,500.00 | 8,000.00 |
|  |  |  |  |  |  |
| Production | 1,95,000.00 | 2,10,000.00 | 2,25,000.00 | 2,40,000.00 | 2,55,000.00 |
|  |  |  |  |  |  |
|  | 1,95,000.00 | 2,16,500.00 | 2,32,000.00 | 2,47,500.00 | 2,63,000.00 |
| Less : Closing Stock(10 Days) | 6,500.00 | 7,000.00 | 7,500.00 | 8,000.00 | 8,500.00 |
|  |  |  |  |  |  |
| Net Sale | 1,88,500.00 | 2,09,500.00 | 2,24,500.00 | 2,39,500.00 | 2,54,500.00 |
|  |  |  |  |  |  |
| Sale Price per tube of 100 gm | 50.00 | 54.00 | 58.00 | 62.00 | 66.00 |
|  |  |  |  |  |  |
| Sale (in Lacs) | 94.25 | 113.13 | 130.21 | 148.49 | 167.97 |


| COMPUTATION OF CLOSING STOCK \& WORKING CAPITAL |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Particulars | I | II | III | IV | v |
|  |  |  |  |  |  |
|  |  |  |  |  |  |
| Finished Goods |  |  |  |  |  |
| (15 Days requirement) | 2.76 | 3.21 | 3.70 | 4.22 | 4.77 |
| Raw Material |  |  |  |  |  |
| (15 Days requirement) | 2.93 | 3.36 | 3.83 | 4.32 | 4.85 |
|  |  |  |  |  |  |
|  |  |  |  |  |  |
| Closing Stock | 5.69 | 6.57 | 7.52 | 8.54 | 9.61 |


| COMPUTATION OF WORKING CAPITAL REQUIREMENT |  |  |  |
| :--- | ---: | ---: | ---: |
|  |  |  |  |
| Particulars | Amount | Margin(10\%) | Net |
|  |  |  | Amount |
| Stock in Hand | 5.69 |  |  |
| Less: | 2.93 |  |  |
| Sundry Creditors | 2.76 |  |  |
| Paid Stock |  |  | $\mathbf{0 . 2 8}$ |
|  | 6.28 |  | 0.63 |
| Sundry Debtors |  |  | 5.66 |
| Working Capital Requirement |  |  | $\mathbf{8 . 1 4}$ |
|  |  |  | 0.90 |
| Margin |  |  | 8.14 |
|  |  |  | $\mathbf{8 . 0 0}$ |
| MPBF |  |  |  |
| Working Capital Demand |  |  |  |


| BREAK UP OF LABOUR |  |  |  |  |
| :--- | :--- | :--- | :--- | ---: |
|  |  |  |  |  |
| Particulars |  | Wages | No of | Total |
|  |  | Per Month | Employees | Salary |
| Supervisor |  | $12,000.00$ | 1 | $12,000.00$ |
| Plant Operator |  | $10,000.00$ | 1 | $10,000.00$ |
| Unskilled Worker |  | $8,000.00$ | 1 | $8,000.00$ |
| Helper |  | $8,000.00$ | 1 | $8,000.00$ |
| Security Guard |  | $6,000.00$ |  | 1 |
|  |  |  | $6,000.00$ |  |
|  |  |  |  | $44,000.00$ |
| Add: 5\% Fringe Benefit |  |  |  | $2,200.00$ |
| Total Labour Cost Per Month |  |  |  | $46,200.00$ |
| Total Labour Cost for the year (In Rs. Lakhs) |  |  | 5.54 |  |


| BREAK UP OF SALARY |  |  |  |  |
| :--- | :--- | :--- | :--- | ---: |
|  |  |  |  |  |
| Particulars |  | Salary | No of | Total |
|  |  | Per Month | Employees | Salary |
| Manager |  | $12,000.00$ | 1 | $12,000.00$ |
| Accountant cum store keeper |  | $10,000.00$ | 1 | $10,000.00$ |
| Sales |  | $8,000.00$ | 1 | $8,000.00$ |
| Total Salary Per Month |  |  |  | $30,000.00$ |
|  |  |  |  |  |
| Add: 5\% Fringe Benefit |  |  |  | $1,500.00$ |
| Total Salary for the month |  |  |  | $31,500.00$ |
|  |  |  |  | 3.78 |
| Total Salary for the year ( In Rs. Lakhs) |  |  | 3 | 3.0 |


| COMPUTATION OF DEPRECIATION |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Description | Land | Plant \& Machinery | Furniture | TOTAL |
|  |  |  |  |  |
|  |  |  |  |  |
| Rate of Depreciation |  | 15.00\% | 10.00\% |  |
| Opening Balance | Leased | - | - | - |
| Addition | - | 32.50 | 1.50 | 34.00 |
|  | - | 32.50 | 1.50 | 34.00 |
|  |  | - | - |  |
| TOTAL |  | 32.50 | 1.50 | 34.00 |
| Less: Depreciation | - | 4.88 | 0.15 | 5.03 |
| WDV at end of Ist year | - | 27.63 | 1.35 | 28.98 |
| Additions During The Year | - | - | - | - |
|  | - | 27.63 | 1.35 | 28.98 |
| Less: Depreciation | - | 4.14 | 0.14 | 4.28 |
| WDV at end of IInd Year | - | 23.48 | 1.22 | 24.70 |
| Additions During The Year | - | - | - | - |
|  | - | 23.48 | 1.22 | 24.70 |
| Less: Depreciation | - | 3.52 | 0.12 | 3.64 |
| WDV at end of IIIrd year | - | 19.96 | 1.09 | 21.05 |
| Additions During The Year | - | - | - | - |
|  | - | 19.96 | 1.09 | 21.05 |
| Less: Depreciation | - | 2.99 | 0.11 | 3.10 |
| WDV at end of IV year | - | 16.97 | 0.98 | 17.95 |
| Additions During The Year | - | - | - | - |
|  | - | 16.97 | 0.98 | 17.95 |
| Less: Depreciation | - | 2.54 | 0.10 | 2.64 |
| WDV at end of Vth year | - | 14.42 | 0.89 | 15.31 |


| REPAYMENT SCHEDULE OF TERM LOAN |  |  |  |  |  | 11.0\% |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Year | Particulars | Amount | Addition | Total | Interest | Repayment | Cl Balance |
| I | Opening Balance |  |  |  |  |  |  |
|  | Ist Quarter | - | 30.60 | 30.60 | 0.84 | - | 30.60 |
|  | Iind Quarter | 30.60 | - | 30.60 | 0.84 | - | 30.60 |
|  | IIIrd Quarter | 30.60 | - | 30.60 | 0.84 | 1.70 | 28.90 |
|  | Ivth Quarter | 28.90 | - | 28.90 | 0.79 | 1.70 | 27.20 |
|  |  |  |  |  | 3.32 | 3.40 |  |
| II | Opening Balance |  |  |  |  |  |  |
|  | Ist Quarter | 27.20 | - | 27.20 | 0.75 | 1.70 | 25.50 |
|  | Iind Quarter | 25.50 | - | 25.50 | 0.70 | 1.70 | 23.80 |
|  | IIIrd Quarter | 23.80 | - | 23.80 | 0.65 | 1.70 | 22.10 |
|  | Ivth Quarter | 22.10 |  | 22.10 | 0.61 | 1.70 | 20.40 |
|  |  |  |  |  | 2.71 | 6.80 |  |
| III | Opening Balance |  |  |  |  |  |  |
|  | Ist Quarter | 20.40 | - | 20.40 | 0.56 | 1.70 | 18.70 |
|  | Iind Quarter | 18.70 | - | 18.70 | 0.51 | 1.70 | 17.00 |
|  | IIIrd Quarter | 17.00 | - | 17.00 | 0.47 | 1.70 | 15.30 |
|  | Ivth Quarter | 15.30 |  | 15.30 | 0.42 | 1.70 | 13.60 |
|  |  |  |  |  | 1.96 | 6.80 |  |
| IV | Opening Balance |  |  |  |  |  |  |
|  | Ist Quarter | 13.60 | - | 13.60 | 0.37 | 1.70 | 11.90 |
|  | Iind Quarter | 11.90 | - | 11.90 | 0.33 | 1.70 | 10.20 |
|  | IIIrd Quarter | 10.20 | - | 10.20 | 0.28 | 1.70 | 8.50 |
|  | Ivth Quarter | 8.50 |  | 8.50 | 0.23 | 1.70 | 6.80 |
|  |  |  |  |  | 1.22 | 6.80 |  |
| V | Opening Balance |  |  |  |  |  |  |
|  | Ist Quarter | 6.80 | - | 6.80 | 0.19 | 1.70 | 5.10 |
|  | Iind Quarter | 5.10 | - | 5.10 | 0.14 | 1.70 | 3.40 |
|  | IIIrd Quarter | 3.40 | - | 3.40 | 0.09 | 1.70 | 1.70 |
|  | Ivth Quarter | 1.70 |  | 1.70 | 0.05 | 1.70 | 0.00 |
|  |  |  |  |  | 0.47 | 6.80 |  |


| Door to Door Period | 60 | Months |
| :--- | ---: | :--- |
| Moratorium Period | 6 | Months |
| Repayment Period | 54 | Months |



|  |  |  |  |
| :---: | :---: | :---: | :---: |
| COMPUTATION OF ELECTRICITY |  |  |  |
| (A) POWER CONNECTION |  |  |  |
|  |  |  |  |
| Total Working Hour per day | Hours | 8 |  |
| Electric Load Required | HP | 20 |  |
| Load Factor |  | 0.7460 |  |
| Electricity Charges | per unit | 7.50 |  |
| Total Working Days |  | 300 |  |
| Electricity Charges |  |  | 2,68,560.00 |
|  |  |  |  |
| Add : Minimim Charges (@ 10\%) |  |  |  |
|  |  |  |  |
|  |  |  |  |
| (B) DG set |  |  |  |
| No. of Working Days |  | 300 | days |
| No of Working Hours |  | 0.3 | Hour per day |
| Total no of Hour |  | 90 |  |
| Diesel Consumption per Hour |  | 8 |  |
| Total Consumption of Diesel |  | 720 |  |
| Cost of Diesel |  | 65.00 | Rs. / Ltr |
| Total cost of Diesel |  | 0.47 |  |
| Add : Lube Cost @15\% |  | 0.07 |  |
| Total |  | 0.54 |  |
|  |  |  |  |
| Total cost of Power \& Fuel at 100\% |  |  | 3.22 |
|  |  |  |  |
| Year | Capacity |  | Amount |
|  |  |  | (in Lacs) |
|  |  |  |  |
| I | 65\% |  | 2.10 |
| II | 70\% |  | 2.26 |
| III | 75\% |  | 2.42 |
| IV | 80\% |  | 2.58 |
| V | 85\% |  | 2.74 |

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