## PROJECT REPORT

## Of

## WIRE MESH FENCING

## PURPOSE OF THE DOCUMENT

This particular pre-feasibility is regarding Wire Mesh Fencing.

The objective of the pre-feasibility report is primarily to facilitate potential entrepreneurs in project identification for investment and in order to serve his objective; the document covers various aspects of the project concept development, start-up, marketing, finance and management.
[We can modify the project capacity and project cost as per your requirement. We can also prepare project report on any subject as per your requirement.]

[^0]
## PROJECT AT A GLANCE

1 Name of the Entreprenuer
2 Constitution (legal Status)
3 Father / Spouse Name
4 Unit Address

5 Product and By Product

6 Name of the project / business activity proposed:

7 Cost of Project
8 Means of Finance
Term Loan
Own Capital
Working capital
9 Debt Service Coverage Ratio
10 Pay Back Period
11 Project Implementation Period
12 Break Even Point
13 Employment
14 Power Requirement
15 Major Raw materials
16 Estimated Annual Sales Turnover (Max Capacity)
17 Detailed Cost of Project \& Means of Finance

COST OF PROJECT

| (Rs. In Lakhs) |  |
| :--- | ---: |
| Particulars | Amount |
| Land | Own/Rented |
| Plant \& Machinery | 34.80 |
| Furniture \& Fixtures | 1.20 |
| Working Capital | 8.33 |
| Total | $\mathbf{4 4 . 3 3}$ |

MEANS OF FINANCE

| Particulars | Amount |
| :--- | ---: |
| Own Contribution | 4.43 |
| Working Capital(Finance) | 7.50 |
| Term Loan | 32.40 |
| Total | $\mathbf{4 4 . 3 3}$ |

## WIRE MESH FENCING

Introduction: Welded wire mesh is the latest development in land wire product industry. The welded wire, generally called reinforcing wire, is mostly used in cement concrete work for construction of buildings, National Highway pavements, runways, dams, airports etc. It is also used for fencing purposes and for partition walls and as a safety guard in engineering workshops.


Market Potential: Welded wire mesh is used extensively in constructional work and fencing purposes. The wire mesh is made by automatic welding process, thus saving a lot of human labour and achieving uniformity in distance and quality.

Raw Material: The only material that is used is M.S. Wire coil. Idle size of coil can be between 2 mm to 5.6 mm dia.

Machinery Requirements: Major machines \& equipments are as follows:

| S No. | Description | Qty. | Amount |
| :---: | :---: | :---: | :---: |
| 1. | Semi-automatic wire mesh Welder model WMW 1800 suitable for manufacturing wire meshes having a width of 6 feet with different sizes and wire diameters varying from 2 mm to 5.6 mm (prestraightened and cut to length) complete with solid state synchronous IC controller, thyristor panel, 6 Nos. of water cooled encapsulated transformers, each having rating 100 KVA at $50 \%$ duty cycle holder assemblies and automatic cross wire feeder mechanism. The machine is suitable for connecting 400/440 Volts, 2 line of a 3 phase 50 HZ | 1 | 3200000 |
| 2. | Weld mesh cutting machine suitable for 8 mm dia rod x 9 ' length with 10 HP motor | 1 | 150000 |
| 3. | Wire cutting and straightening machine upto 8 mm dia with 7.5 HP motor | 1 | 50000 |
| 4. | Air compressor with 3 HP motor 200 ltr. tank capacity | 1 | 22000 |
| 5. | Wolf make portable hand 6" grinder wheel dia | 1 | 5000 |
| 6. | Wire but welding machine 6 KVA | 1 | 25000 |
| 7. | Other equipments \& hand tools | Ls | 28000 |
|  | Total Amount |  | 3480000 |

Manufacturing Process: 6 to 20 wires depending on the type of mesh are fed horizontally, parallel to one another over rollers to the machine. Distance
between these wires is as per design. From the machine, a cross wire over tapping the parallel wires is fed and all the joints are electrically welded. The rollers move the parallel wires further and another cross wire comes in at specified distance. The process goes on, to give a wire mesh of desired specification. The welded wire mesh is pulled out for making rolls.

Area: The industrial setup requires space for Inventory, workshop or manufacturing area, space for power supply utilities and auxiliary like Generator setup. Also some of the area of building is required for office staff facilities, documentation, office furniture, etc. Thus, the approximate total area required for complete industrial setup is 2500 to 3000Sqft.

Power Requirement: The power consumption required to run all the machinery could be approximated as 50 Hp

Manpower Requirement: There are requirement of skilled machine operators to run the machine set. Experience quality engineers are required for desired quality control. Some helpers are also required to transfer the material from one work station to other. Office staffs are required to maintain the documentation. The approximate manpower required is 11 including 1 Supervisor, 2 Plant operator, 2 unskilled worker, 2 Helper and 1 Security guard. 3 Skilled worker including Accountant, Manager and Sales person.

Bank Term Loan: Rate of Interest is assumed to be at 11\%

Depreciation: Depreciation has been calculated as per the Provisions of Income Tax Act, 1961

## Approvals \& Registration Requirement:

Basic registration required in this project:

- GST Registration
- Udyog Aadhar Registration (Optional)
- Choice of a Brand Name of the product and secure the name with Trademark if require.
- NOC from State Pollution Control Board


## Implementation Schedule:

| S No. | Activity | Time required |
| :--- | :--- | :--- |
| 1. | Acquisition of premises | $1-2$ Months |
| 2. | Procurement \& installation of Plant \& Machinery | $1-2$ Months |
| 3. | Arrangement of Finance | $1.5-2$ Months |
| 4. | Requirement of required Manpower | 1 Month |
| 5. | Commercial Trial Runs | 1 Month |
|  | Total time Required (some activities shall run <br> concurrently) | $5-6$ Months |

## FINANCIALS

| PROJECTED BALANCE SHEET |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| PARTICULARS | I | II | III | IV | V |
|  |  |  |  |  |  |
|  |  |  |  |  |  |
| SOURCES OF FUND |  |  |  |  |  |
| Capital Account |  |  |  |  |  |
| Opening Balance | - | 6.40 | 10.59 | 15.31 | 21.27 |
| Add: Additions | 4.43 | - | - | - | - |
| Add: Net Profit | 9.47 | 12.19 | 16.72 | 19.96 | 23.44 |
| Less: Drawings | 7.50 | 8.00 | 12.00 | 14.00 | 17.50 |
| Closing Balance | 6.40 | 10.59 | 15.31 | 21.27 | 27.21 |
| CC Limit | 7.50 | 7.50 | 7.50 | 7.50 | 7.50 |
| Term Loan | 28.80 | 21.60 | 14.40 | 7.20 | - |
| Sundry Creditors | 4.26 | 5.03 | 5.59 | 6.14 | 6.70 |
|  |  |  |  |  |  |
| TOTAL: | 46.96 | 44.72 | 42.79 | 42.12 | 41.42 |
|  |  |  |  |  |  |
|  |  |  |  |  |  |
|  |  |  |  |  |  |
| APPLICATION OF FUND |  |  |  |  |  |
|  |  |  |  |  |  |
| Fixed Assets ( Gross) | 36.00 | 36.00 | 36.00 | 36.00 | 36.00 |
| Gross Dep. | 5.34 | 9.89 | 13.75 | 17.05 | 19.85 |
| Net Fixed Assets | 30.66 | 26.12 | 22.25 | 18.95 | 16.15 |
|  |  |  |  |  |  |
| Current Assets |  |  |  |  |  |
| Sundry Debtors | 6.30 | 7.44 | 8.36 | 9.29 | 10.25 |
| Stock in Hand | 6.44 | 7.55 | 8.44 | 9.33 | 10.24 |
| Cash and Bank | 3.55 | 3.61 | 3.76 | 4.54 | 4.78 |
|  |  |  |  |  |  |
| TOTAL : | 46.96 | 44.72 | 42.79 | 42.12 | 41.42 |

PROJECTED PROFITABILITY STATEMENT

|  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| PARTICULARS | I | II | III | IV | V |
|  |  |  |  |  |  |
| A) SALES |  |  |  |  |  |
| Gross Sale | 236.30 | 278.93 | 313.35 | 348.45 | 384.22 |
|  |  |  |  |  |  |
| Total (A) | 236.30 | 278.93 | 313.35 | 348.45 | 384.22 |
|  |  |  |  |  |  |
| B) COST OF SALES |  |  |  |  |  |
|  |  |  |  |  |  |
| Raw Material Consumed | 182.40 | 215.46 | 239.40 | 263.34 | 287.28 |
| Elecricity Expenses | 2.90 | 3.26 | 3.63 | 3.99 | 4.35 |
| Repair \& Maintenance | 7.56 | 8.37 | 9.40 | 10.45 | 11.53 |
| Labour \& Wages | 14.36 | 15.08 | 18.10 | 20.81 | 23.94 |
| Depreciation | 5.34 | 4.55 | 3.87 | 3.29 | 2.80 |
| Cost of Production | 212.57 | 246.72 | 274.39 | 301.89 | 329.90 |
|  |  |  |  |  |  |
| Add: Opening Stock/WIP | - | 3.40 | 3.96 | 4.45 | 4.94 |
| Less: Closing Stock/WIP | 3.40 | 3.96 | 4.45 | 4.94 | 5.45 |
|  |  |  |  |  |  |
| Cost of Sales (B) | 209.16 | 246.16 | 273.91 | 301.39 | 329.39 |
|  |  |  |  |  |  |
| C) GROSS PROFIT (A-B) | 27.13 | 32.77 | 39.45 | 47.05 | 54.83 |
|  | 11.48\% | 11.75\% | 12.59\% | 13.50\% | 14.27\% |
| D) Bank Interest (Term Loan ) | 3.51 | 2.87 | 2.08 | 1.29 | 0.49 |
| ii) Interest On Working Capital | 0.83 | 0.83 | 0.83 | 0.83 | 0.83 |
| E) Salary to Staff | 6.93 | 8.32 | 9.98 | 11.98 | 13.41 |
| F) Selling \& Adm Expenses Exp. | 4.73 | 6.42 | 6.89 | 8.01 | 8.84 |
|  |  |  |  |  |  |
| TOTAL (D+E) | 16.00 | 18.43 | 19.78 | 22.10 | 23.57 |
|  |  |  |  |  |  |
| H) NET PROFIT | 11.14 | 14.34 | 19.67 | 24.95 | 31.26 |
|  | 4.7\% | 5.1\% | 6.3\% | 7.2\% | 8.1\% |
| I) Taxation | 1.67 | 2.15 | 2.95 | 4.99 | 7.81 |
|  |  |  |  |  |  |
| J) PROFIT (After Tax) | 9.47 | 12.19 | 16.72 | 19.96 | 23.44 |



| COMPUTATION OF MAKING OF WELDED WIRE MESH |  |  |  |
| :---: | :---: | :---: | :---: |
| Item to be Manufactured Welded Wire Mesh |  |  |  |
| Manufacturing Capacity per day |  | 4,500 | Kg |
| No. of Working Hour |  | 8 |  |
| No of Working Days per month |  | 25 |  |
| No. of Working Day per annum |  | 300 |  |
| Total Production per Annum |  | 13,50,000 | Kg |
| Total Production per Annum |  | 13,50,000 | Kg |
| Year |  | Capacity | WELDED WIRE MESH |
|  |  | Utilisation |  |
| I |  | 40\% | 5,40,000.00 |
| II |  | 45\% | 6,07,500.00 |
| III |  | 50\% | 6,75,000.00 |
| IV |  | 55\% | 7,42,500.00 |
| V |  | 60\% | 8,10,000.00 |
|  |  |  |  |


| COMPUTATION OF RAW MATERIAL |  |  |  |  |  |
| :--- | :--- | :--- | :--- | ---: | ---: |
| Item Name |  | Quantity of <br> Raw Material | Unit | Rate per MT | Total CostPer <br> Annum (100\%) |
| M.S. Wire Coil 2mm to 5.6 mm dia |  | $1,200.00$ | MT | $38,000.00$ | $4,56,00,000.00$ |
|  |  |  |  |  |  |
| Total |  |  |  |  | $\mathbf{4 , 5 6 , 0 0 , 0 0 0 . 0 0}$ |
|  |  |  |  |  |  |
| Total Raw material in Rs lacs |  |  |  |  | 456.00 |


| Raw Material Consumed | Capacity |  | Amount (Rs.) |  |  |
| :--- | ---: | ---: | ---: | :--- | :--- |
|  | Utilisation |  |  |  |  |
|  |  |  |  |  |  |
| I | $40 \%$ |  | 182.40 |  |  |
| II | $45 \%$ |  | 215.46 | $5 \%$ Increase in Cost |  |
| III | $50 \%$ |  | 239.40 | $5 \%$ Increase in Cost |  |
| IV | $55 \%$ |  | 263.34 | $5 \%$ Increase in Cost |  |
| V | $60 \%$ |  | 287.28 | $5 \%$ Increase in Cost |  |
|  |  |  |  |  |  |


| COMPUTATION OF SALE |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Particulars | I | II | III | IV | V |
|  |  |  |  |  |  |
|  |  |  |  |  |  |
| Op Stock | - | 9,000.00 | 10,125.00 | 11,250.00 | 12,375.00 |
|  |  |  |  |  |  |
| Production | 5,40,000.00 | 6,07,500.00 | 6,75,000.00 | 7,42,500.00 | 8,10,000.00 |
|  |  |  |  |  |  |
|  | 5,40,000.00 | 6,16,500.00 | 6,85,125.00 | 7,53,750.00 | 8,22,375.00 |
| Less: Closing Stock(5 Days) | 9,000.00 | 10,125.00 | 11,250.00 | 12,375.00 | 13,500.00 |
|  |  |  |  |  |  |
| Net Sale | 5,31,000.00 | 6,06,375.00 | 6,73,875.00 | 7,41,375.00 | 8,08,875.00 |
|  |  |  |  |  |  |
| Sale Price per Kg | 44.50 | 46.00 | 46.50 | 47.00 | 47.50 |
|  |  |  |  |  |  |
| Sale (in Lacs) | 236.30 | 278.93 | 313.35 | 348.45 | 384.22 |
|  |  |  |  |  |  |


| COMPUTATION OF CLOSING STOCK \& WORKING CAPITAL |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |
| PARTICULARS | I | II | III | IV | V |
|  |  |  |  |  |  |
|  |  |  |  |  |  |
| Finished Goods |  |  |  |  |  |
| (5 Days requirement) | 3.40 | 3.96 | 4.45 | 4.94 | 5.45 |
| Raw Material |  |  |  |  |  |
| (5 Days requirement) | 3.04 | 3.59 | 3.99 | 4.39 | 4.79 |
|  |  |  |  |  |  |
|  |  |  |  |  |  |
| Closing Stock | 6.44 | 7.55 | 8.44 | 9.33 | 10.24 |


| COMPUTATION OF WORKING CAPITAL REQUIREMENT |  |  |  |
| :--- | ---: | ---: | ---: |
|  |  |  |  |
| Particulars |  |  |  |
|  | Amount | Margin(10\%) | Net |
| Stock in Hand |  |  | Amount |
| Less: | 6.44 |  |  |
| Sundry Creditors |  |  |  |
| Paid Stock | 4.26 |  |  |
|  | 2.19 | $\mathbf{0 . 2 2}$ | $\mathbf{1 . 9 7}$ |
| Sundry Debtors |  |  |  |
| Working Capital Requirement | 6.30 | 0.63 | 5.67 |
|  |  |  | 7.64 |
| Margin |  |  |  |
|  |  |  | 0.85 |
| MPBF |  |  | 7.64 |
| Working Capital Demand |  |  | $\mathbf{7 . 5 0}$ |


| BREAK UP OF LABOUR |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- |
|  |  |  |  |  |
| Particulars |  | Wages | No of | Total |
|  |  | Per Month | Employees | Salary |
| Supervisor |  | $22,000.00$ | 1 | $22,000.00$ |
| Plant Operator |  | $18,000.00$ | 2 | $36,000.00$ |
| Unskilled Worker |  | $14,000.00$ | 2 | $28,000.00$ |
| Helper |  | $10,000.00$ | 2 | $20,000.00$ |
| Security Guard |  | $8,000.00$ |  | 1 |
|  |  |  |  | $8,000.00$ |
|  |  |  |  | $1,14,000.00$ |
| Add: 5\% Fringe Benefit |  |  |  | $5,700.00$ |
| Total Labour Cost Per Month |  |  |  | $1,19,700.00$ |
| Total Labour Cost for the year ( In Rs. Lakhs) |  |  | 14.36 |  |


| BREAK UP OF SALARY |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: |
|  |  |  |  |  |
| Particulars |  | Salary | No of | Total |
|  |  | Per Month | Employees | Salary |
| Manager |  | $22,000.00$ | 1 | $22,000.00$ |
| Accountant cum store keeper |  | $18,000.00$ | 1 | $18,000.00$ |
| Sales |  | $15,000.00$ |  | 1 |
| Total Salary Per Month |  |  |  | $55,000.00$ |
|  |  |  |  |  |
| Add: 5\% Fringe Benefit |  |  |  | $2,750.00$ |
| Total Salary for the month |  |  |  | $57,750.00$ |
|  |  |  |  |  |
| Total Salary for the year ( In Rs. Lakhs) |  |  |  | 6 |


| COMPUTATION OF DEPRECIATION |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Description | Land | Plant \& Machinery | Furniture | TOTAL |
|  |  |  |  |  |
|  |  |  |  |  |
| Rate of Depreciation |  | 15.00\% | 10.00\% |  |
| Opening Balance | Leased | - | - | - |
| Addition | - | 34.80 | 1.20 | 36.00 |
|  | - | 34.80 | 1.20 | 36.00 |
|  |  | - | - |  |
| TOTAL |  | 34.80 | 1.20 | 36.00 |
| Less: Depreciation | - | 5.22 | 0.12 | 5.34 |
| WDV at end of Ist year | - | 29.58 | 1.08 | 30.66 |
| Additions During The Year | - | - | - | - |
|  | - | 29.58 | 1.08 | 30.66 |
| Less: Depreciation | - | 4.44 | 0.11 | 4.55 |
| WDV at end of IInd Year | - | 25.14 | 0.97 | 26.12 |
| Additions During The Year | - | - | - | - |
|  | - | 25.14 | 0.97 | 26.12 |
| Less: Depreciation | - | 3.77 | 0.10 | 3.87 |
| WDV at end of IIIrd year | - | 21.37 | 0.87 | 22.25 |
| Additions During The Year | - | - | - | - |
|  | - | 21.37 | 0.87 | 22.25 |
| Less: Depreciation | - | 3.21 | 0.09 | 3.29 |
| WDV at end of IV year | - | 18.17 | 0.79 | 18.95 |
| Additions During The Year | - | - | - | - |
|  | - | 18.17 | 0.79 | 18.95 |
| Less: Depreciation | - | 2.72 | 0.08 | 2.80 |
| WDV at end of Vth year | - | 15.44 | 0.71 | 16.15 |


| REPAYMENT SCHEDULE OF TERM LOAN |  |  |  |  |  | 11.0\% |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Year | Particulars | Amount | Addition | Total | Interest | Repayment | Cl Balance |
| I | Opening Balance |  |  |  |  |  |  |
|  | Ist Quarter | - | 32.40 | 32.40 | 0.89 | - | 32.40 |
|  | Iind Quarter | 32.40 | - | 32.40 | 0.89 | - | 32.40 |
|  | IIIrd Quarter | 32.40 | - | 32.40 | 0.89 | 1.80 | 30.60 |
|  | Ivth Quarter | 30.60 | - | 30.60 | 0.84 | 1.80 | 28.80 |
|  |  |  |  |  | 3.51 | 3.60 |  |
| II | Opening Balance |  |  |  |  |  |  |
|  | Ist Quarter | 28.80 | - | 28.80 | 0.79 | 1.80 | 27.00 |
|  | Iind Quarter | 27.00 | - | 27.00 | 0.74 | 1.80 | 25.20 |
|  | IIIrd Quarter | 25.20 | - | 25.20 | 0.69 | 1.80 | 23.40 |
|  | Ivth Quarter | 23.40 |  | 23.40 | 0.64 | 1.80 | 21.60 |
|  |  |  |  |  | 2.87 | 7.20 |  |
| III | Opening Balance |  |  |  |  |  |  |
|  | Ist Quarter | 21.60 | - | 21.60 | 0.59 | 1.80 | 19.80 |
|  | Iind Quarter | 19.80 | - | 19.80 | 0.54 | 1.80 | 18.00 |
|  | IIIrd Quarter | 18.00 | - | 18.00 | 0.50 | 1.80 | 16.20 |
|  | Ivth Quarter | 16.20 |  | 16.20 | 0.45 | 1.80 | 14.40 |
|  |  |  |  |  | 2.08 | 7.20 |  |
| IV | Opening Balance |  |  |  |  |  |  |
|  | Ist Quarter | 14.40 | - | 14.40 | 0.40 | 1.80 | 12.60 |
|  | Iind Quarter | 12.60 | - | 12.60 | 0.35 | 1.80 | 10.80 |
|  | IIIrd Quarter | 10.80 | - | 10.80 | 0.30 | 1.80 | 9.00 |
|  | Ivth Quarter | 9.00 |  | 9.00 | 0.25 | 1.80 | 7.20 |
|  |  |  |  |  | 1.29 | 7.20 |  |
| V | Opening Balance |  |  |  |  |  |  |
|  | Ist Quarter | 7.20 | - | 7.20 | 0.20 | 1.80 | 5.40 |
|  | Iind Quarter | 5.40 | - | 5.40 | 0.15 | 1.80 | 3.60 |
|  | IIIrd Quarter | 3.60 | - | 3.60 | 0.10 | 1.80 | 1.80 |
|  | Ivth Quarter | 1.80 |  | 1.80 | 0.05 | 1.80 | 0.00 |
|  |  |  |  |  | 0.49 | 7.20 |  |


| Door to Door Period | 60 | Months |
| :--- | ---: | :--- |
| Moratorium Period | 6 | Months |
| Repayment Period | 54 | Months |



| COMPUTATION OF ELECTRICITY |  |  |  |
| :---: | :---: | :---: | :---: |
| (A) POWER CONNECTION |  |  |  |
|  |  |  |  |
| Total Working Hour per day | Hours | 8 |  |
| Electric Load Required | HP | 50 |  |
| Load Factor |  | 0.7460 |  |
| Electricity Charges | per unit | 7.50 |  |
| Total Working Days |  | 300 |  |
| Electricity Charges |  |  | 6,71,400.00 |
|  |  |  |  |
| Add : Minimim Charges @ 10\%) |  |  |  |
|  |  |  |  |
|  |  |  |  |
| (B) DG set |  |  |  |
| No. of Working Days |  | 300 | days |
| No of Working Hours |  | 0.3 | Hour per day |
| Total no of Hour |  | 90 |  |
| Diesel Consumption per Hour |  | 8 |  |
| Total Consumption of Diesel |  | 720 |  |
| Cost of Diesel |  | 65.00 | Rs. / Ltr |
| Total cost of Diesel |  | 0.47 |  |
| Add : Lube Cost @15\% |  | 0.07 |  |
| Total |  | 0.54 |  |
|  |  |  |  |
| Total cost of Power \& Fuel at 100\% |  |  | 7.25 |
|  |  |  |  |
| Year | Capacity |  | Amount |
|  |  |  | (in Lacs) |
|  |  |  |  |
| I | 40\% |  | 2.90 |
| II | 45\% |  | 3.26 |
| III | 50\% |  | 3.63 |
| IV | 55\% |  | 3.99 |
| V | 60\% |  | 4.35 |
|  |  |  |  |
|  |  |  |  |

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